

**SEMINOLE COUNTY GOVERNMENT
AGENDA MEMORANDUM**

SUBJECT: Proprietary Source Procurement for the Maintenance and Repairs of Solid Waste Scales

DEPARTMENT: County Manager Office

DIVISION: Purchasing and Contracts

AUTHORIZED BY: Joe Forte

CONTACT: Betsy Cohen

EXT: 7112

MOTION/RECOMMENDATION:

Approve Proprietary Source Procurement for the Maintenance and Repairs of Solid Waste Scales with Sanford Scale Company, Inc., Sanford (Not-to-Exceed \$105,000.00 for three (3) years term).

County-wide

Ray Hooper

BACKGROUND:

Sanford Scale Company, Inc., will provide maintenance, repairs and miscellaneous components related to the scales for the Solid Waste Management Division. This request is based on a requirement from the Florida Department of Agriculture and Consumer Services, Division of Standards, Bureau of Weights & Measures. The County requires original manufacture parts and components on scales to be compliant with state certification. Operational requirements require same day response for the maintenance of the scales. Due to an average of five hundred (500) transactions per day, a delay in maintenance would dramatically affect the Division operational capabilities. Currently, there are two (2) scale maintenance companies within the geographical area. Both companies are able to provide original manufacturer parts. Sanford Scale Company, Inc., will provide/warranty same day service, whereas Florida Industrial requires two to three days for maintenance scheduling. The estimated usage for the required services is \$35,000.00 per year or not-to-exceed \$105,000.00 for three (3) years term.

Authorization for services by the Contractor under this agreement shall be in the form of written Purchase Orders issued and executed by the County on an as needed basis.

STAFF RECOMMENDATION:

Staff recommends that the Board to approve Proprietary Source Procurement for the Maintenance and Repairs of Solid Waste Scales with Sanford Scale Company, Inc., Sanford (Not-to-Exceed \$105,000.00 for three (3) years term).

ATTACHMENTS:

1. Sole Source Form
2. Fee Structure

Additionally Reviewed By:

 County Attorney Review (Ann Colby)

SEMINOLE COUNTY - PURCHASING AND CONTRACTS DIVISION

☐ SINGLE SOURCE

☐ SOLE SOURCE

☒ PROPRIETARY SOURCE

OCT 29 2009

Date Requested: 10/05/09

JDE No.: 207766

Requestor: Lisa Dunning Telephone/Ext.: 2254 Department/Division: Environmental Services/Solid Waste

Description of Products/Services: Maintenance / Repair of CTS and LF Scales

Make: Fairbanks Scales Manufacturer: Fairbanks Scales – Vehicle Scale Model#: IND R 2500 F1 / 90-9021

Support justification (Please attach additional information as appropriate): This proprietary source request is based on two requirements. Florida Department of Agriculture and Consumer Services, Division of Standards, Bureau of Weights & Measures requires original manufacture parts and components on scales to maintain state certification. Operational requirements require same day response for maintenance. Due to an average of five hundred (500) transactions per day, a delay in maintenance would dramatically affect our operational capabilities. This request is a three year authorization to spend up to \$35,000 per year. Work authorization will be through an individual purchase order issued by the Purchasing Division. Attachment: The 2009 Florida Statutes, Title XXXIII, Chapter 531, 531.36 – 531.53

Proposed Vendor: Sanford Scale Company, Inc. Phone# 407-322-1388 / Fax 407-322-3018

Other Companies contacted: (Attach documentation of each firm contacted)

Compliance:

Does the requirement comply with the definition of sole/proprietary source as described in Section 220.4? ☒ Yes ☐ No

Is this commodity or service of a "unique nature" that would support a "Single Source" justification? ☒ Yes ☐ No
If you answer "YES", please explain in details.

Currently, there are only two scale maintenance companies within the geographically area. Both companies are able to provide original manufacture parts. Sanford Scales will provide same day service, whereas Florida Industrial Scale Company requires two to three days for maintenance scheduling.

Necessary: Is this commodity or service necessary to accomplish the County's task or mission? ☒ Yes ☐ No

Unique: Is this commodity or service, or some necessary features, unique to this source? ☒ Yes ☐ No

Compliance with Bid Tampering (F.S. 838.22) is acknowledged by signatures below:

Requesting Division Manager's Signature: [Signature] Date: 10/28/09

Requesting Department Director's Signature: [Signature] Date: 10/28/09

Purchasing and Contracts Division Determination:

Analyst ☐ Approval ☐ Disapproval Date: _____
Supervisor/Manager ☐ Approval ☐ Disapproval Date: _____

Description Posted (at least 7 business days): From _____ to _____

Determination Posted (at least 3 business days): From _____ to _____

BCC Date, if applicable: _____

Comments: BCC - 1/12/09

Purchase Order No.: _____ Amount of Purchase: \$ _____

SS-600804-09/BJR



Florida Department of Agriculture and Consumer Services

Division of Standards, Bureau of Weights & Measures
3125 Conner Blvd., MS L-2, Tallahassee, FL 32399-1650 Phone: (850)488-9140

Inspections
Conducted Under
Authority of Chapter
531.36 - 531.53,
Florida Statutes

Device Inspection Summary Report

Insp Date: 7/27/2009 **Business ID:** 019646 **Inspection:** AZ004199
Business: SEMINOLE COUNTY TRANSFER STATION **Store #:**
1950 HWY 419 **Phone:** 407 665 2252
Inspector: 048 JIM HINDALL
Reason: Routine Inspection

SANFORD, FL 32750

Make: FAIRBANKS SCALES	Days To Repair:	Results: Approved
Model: IND R 2500 F1	Seal:	
Serial: 061650020051	Type: Vehicle Scale	
	SubType: Electro-mechanical	Insp Type: Maintenance

Make: FAIRBANKS SCALES	Days To Repair:	Results: Approved
Model: IND R 2500 F1	Seal:	
Serial: 041630050106	Type: Vehicle Scale	
	SubType: Electro-mechanical	Insp Type: Maintenance

Make: FAIRBANKS SCALES	Days To Repair:	Results: Approved
Model: IND-HR2500-F1	Seal:	
Serial: 053460040015	Type: Vehicle Scale	
	SubType: Electronic	Insp Type: Maintenance

Billing Address: SEMINOLE COUNTY TRANSFER
1950 STATE ROAD 419

LONGWOOD, FL 32750

Notes:

*This page will not be included.
When sent.*

Official

Acknowledged Receipt:

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Sanford Scale Co Inc

207 Cypress Ave
Sanford, FL 32771 [Map](#)
(407) 322-3011


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GENERAL INFORMATION:

REPAIR & RET SCALES

ADDITIONAL PHONE NUMBERS

Extra Fax
(407) 322-3018

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1948

at&t

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Florida Industrial Scale Co

728 Industry Rd
Longwood, FL 32750 [Map](#)
(407) 331-7972 [Call](#)

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GENERAL INFORMATION:

MFG REPRESENTATIVE WHOL SCALES & SERVICES INDUSTRIAL SCALES

ADDITIONAL PHONE NUMBERS

Extra Toll Free
(800) 330-7972

WEB LINKS

www.floridascale.com

IN BUSINESS SINCE

1978

at&t

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The 2009 Florida Statutes

[Title XXXIII](#)[Chapter 531](#)[View Entire
Chapter](#)REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONSWEIGHTS, MEASURES,
AND STANDARDS**531.36 Title.**--This act may be cited as the "Weights and Measures Act of 1971."**History.**--s. 1, ch. 72-101.

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The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.37 Definitions.--As used in this chapter:

- (1) "Weights and measures" means all weights and measures of every kind, instruments, and devices for weighing and measuring, and any appliance and accessories associated with any or all such instruments and devices.
- (2) "Weight" in connection with any commodity means net weight.
- (3) "Correct" in connection with weights and measures means conformance to all applicable requirements of this chapter.
- (4) "Primary standards" means the physical standards of the state which serve as the legal reference from which all other standards, weights, and measures are derived.
- (5) "Secondary standards" means the physical standards which are traceable to the primary standards through comparisons, using acceptable laboratory procedures.
- (6) "Department" means the Department of Agriculture and Consumer Services.
- (7) "Person" includes both plural and singular, as the case demands, and includes individuals, partnerships, corporations, companies, societies, and associations.
- (8) "Sale from bulk" means the sale of commodities when the quantity is determined at the time of sale.
- (9) "Package" means any container or wrapping in which any commodity is enclosed for use in the delivery or display of that commodity to purchasers.

History.--s. 1, ch. 72-101.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

[View Entire](#)
[Chapter](#)

531.38 Systems of weights and measures.--The system of weights and measures in customary use in the United States and the metric system of weights and measures are jointly recognized, and either one or both of these systems shall be used for all commercial purposes in this state. The definitions of basic units of weight and measure, the tables of weight and measure, and weight and measure equivalents as published by the National Institute of Standards and Technology are recognized and shall govern weighing and measuring equipment and transactions in the state.

History.--s. 1, ch. 72-101; s. 6, ch. 90-320.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

[View Entire
Chapter](#)

531.39 State standards.--Weights and measures that are traceable to the United States prototype standards supplied by the Federal Government, or approved as being satisfactory by the National Institute of Standards and Technology, shall be the state primary standards of weights and measures, and shall be maintained in such calibration as prescribed by the National Institute of Standards and Technology. In addition, there shall be provided by the state such secondary standards as may be necessary to carry out the provisions of this chapter. The secondary standards shall be verified upon their initial receipt and as often thereafter as deemed necessary by the department.

History.--s. 1, ch. 72-101; s. 7, ch. 90-320; s. 11, ch. 2005-210.

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The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.40 Technical requirements for commercial devices.--The specifications, tolerances, and other technical requirements for commercial weighing and measuring devices, as determined by regulations adopted by the department, which regulations shall afford the greatest degree of protection to the public, shall conform to those adopted by the National Institute of Standards and Technology to the extent possible. The department, notwithstanding the provisions of chapter 120, shall have the power to adopt by reference in a regulation or regulations adopted by it the specifications, tolerances, and technical requirements approved by the National Conference on Weights and Measures and published in Handbook 44 of the National Institute of Standards and Technology. The department may, from time to time, adopt such regulations as may be necessary to conform the state standards to those of the National Institute of Standards and Technology, which may be adopted by reference to supplements to, or revisions of, the National Institute of Standards and Technology, Handbook 44.

History.--s. 1, ch. 72-101; s. 8, ch. 90-320.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

[View Entire
Chapter](#)

531.41 Powers and duties of the department.--The department shall:

- (1) Maintain traceability of the state standards to the National Institute of Standards and Technology.
 - (2) Enforce the provisions of this chapter.
 - (3) Adopt rules pursuant to ss. 120.536(1) and 120.54 to implement the provisions of this chapter.
 - (4) Establish, by rule, standards of weight, measure, or count and reasonable standards of fill for any commodity in package form, as necessary.
 - (5) Make, by rule, any exemptions from the provisions of this chapter when appropriate to the maintenance of good commercial practices within this state.
 - (6) Conduct investigations necessary to ensure compliance with this chapter.
 - (7) Delegate to appropriate personnel all duties and responsibilities necessary for the proper administration of this chapter.
 - (8) Test annually the standards of weight and measure used by any city or county and approve the same when found to be correct and reject same when found to be incorrect.
 - (9) Have the authority to inspect and test all weights and measures kept or offered or exposed for sale.
 - (10) Inspect and test, to ascertain if they are correct, all weights and measures commercially used:
 - (a) In determining the weight, measure, or count of commodities or things sold or offered or exposed for sale, on the basis of weight, measure, or count; or
 - (b) In computing the basic charge or payment for services rendered on the basis of weight, measure or count.
- In compliance with rules of the department, tests may be made on representative samples of such devices, and the lots of which samples are representative shall be held to be correct or incorrect on the basis of the results of the inspection and tests of such samples.
- (11) Test all weights and measures used in checking the receipt or disbursement of supplies in every institution for the maintenance of which funds are appropriated by the Legislature of this state.
 - (12) Approve for use, and mark, the weights and measures it finds to be correct, and reject and order to be corrected the weights and measures it finds to be incorrect. Weights and measures that have been rejected may be seized if not corrected within the timeframe as determined by

departmental rule, or if used or disposed of in a manner not specifically authorized by the department. The department shall condemn, and may seize, weights and measures found to be incorrect that are not capable of being made correct.

(13) Weigh, measure, or inspect packaged commodities kept or offered or exposed for sale, sold, or in the process of delivery, to determine whether they contain the amounts represented and whether they are kept or offered or exposed for sale in accordance with this chapter or the rules adopted pursuant thereto. In carrying out the provisions of this subsection, the department may employ recognized sampling procedures that are designated in the National Institute of Standards and Technology Handbook 133, "Checking the Net Contents of Packaged Goods."

(14) Prescribe, by rule, the appropriate term or unit of weight or measure to be used, whenever it determines in the case of a specific commodity that an existing practice of declaring net quantity of contents by weight, measure, numerical count, or combination thereof does not facilitate value comparisons by consumers or offers an opportunity for consumer confusion.

(15) Inspect and test every grain moisture measuring device used to determine the moisture of corn, soybeans, and grains offered for sale, sold, purchased, or in the process of being purchased. The department shall also have authority to establish tolerances and specifications for the accuracy and condition of these devices.

(16) Provide by rule for the voluntary registration with the department of private weighing and measuring device service agencies or personnel. Such rule shall grant private agencies and personnel that meet all registration requirements and maintain current registered status with the department the authority to place devices that meet all state requirements into commercial service until such time as the devices can be inspected and tested as provided for in subsection (10), provided such devices are reported to the department as prescribed by the rule.

The provisions of this chapter and rules adopted thereunder notwithstanding, scales routinely used by providers of weight control services shall not be considered commercial weights and measures when used to determine human weight or to compute charges or payments for services rendered by such providers on the basis of said weight, measure, or count.

History.--s. 1, ch. 72-101; s. 1, ch. 77-217; s. 9, ch. 90-320; s. 3, ch. 91-275; s. 10, ch. 91-294; s. 81, ch. 92-291; s. 182, ch. 98-200; s. 22, ch. 2000-308.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.415 Fees.--

(1) The department shall charge and collect the following fees for actual metrology laboratory calibration and testing services rendered:

(a) For each mass standard that is tested or certified to meet tolerances less stringent than American National Standards Institute/American Society for Testing and Materials (ANSI/ASTM) Standard E617 Class 4, the department shall charge a fee of not more than:

Weight

	Fee/Unit
0 - 2 lb.	\$6
3 - 10 lb.	\$8
11 - 50 lb.	\$12
51 - 500 lb.	\$20
501 - 1000 lb.	\$30
1001 - 2500 lb.	\$40
2501 - 5000 lb.	\$50

(b) For each mass standard that is tested or certified to meet ANSI/ASTM Standard Class 4 or National Institute of Standards and Technology Class P tolerances, the department shall charge a fee of not more than:

Weight

Fee/Unit

0 - 10 lb.

\$20

11 - 50 lb.

\$30

51 - 500 lb.

\$40

501 - 1000 lb.

\$50

1001 - 2500 lb.

\$60

2501 - 5000 lb.

\$75

(c) For each mass standard that is calibrated to determine actual mass or apparent mass values, the department shall charge a fee of not more than:

Weight

Fee/Unit

0 - 20 lb.

\$40

21 - 50 lb.

\$50

51 - 1000 lb.

\$70

1001 - 2500 lb.

\$150

2501 - 5000 lb.

\$250

(d) For each volumetric flask, graduate, or test measure, the department shall charge a fee of not more than:

Vessel

Fee/Test Point

0 - 5 gal.

\$35

Over 5 gal.

Plus \$0.75 for each additional gallon

(e) For each linear measure that is tested or certified, the department shall charge a fee of not more than \$75.

(f) For each linear measure that is calibrated to determine actual values, the department shall charge a fee of not more than \$100.

(g) For each liquid-in-glass or electronic thermometer that is tested or certified, the department shall charge a fee of not more than \$50.

(h) For each liquid-in-glass or electronic thermometer that is calibrated to determine actual values, the department shall charge a fee of not more than \$100.

(i) For each special test or special preparation, the department shall charge a fee of not more than \$50 per hour.

(2) Each fee is payable to the department at the time the testing is done, regardless of whether the item tested is certified. The department may refuse to accept for testing any item deemed by the department to be unsuitable for its intended use. The department shall deposit all fees collected under this section into the General Inspection Trust Fund.

(3) The department shall notify the Legislature when the fees provided in this section are no longer sufficient to cover the direct and indirect costs of tests and calibrations described in this section.

(4) Any petroleum product taxed under s. 525.09 and any petroleum equipment owned by a person licensed pursuant to chapter 206 is exempt from the fees established in this section.

History.--s. 5, ch. 93-142.

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The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

[View Entire
Chapter](#)

531.42 Special police powers.--With respect to the enforcement of this chapter and rules pursuant thereto, the department is:

(1) Empowered to seize, for use as evidence, without formal warrant, any incorrect or unapproved weight, measure, package, or commodity found to be used, retained, offered, or exposed for sale, or sold in violation of the provisions of this chapter or rules adopted pursuant thereto.

(2) Authorized to enter any commercial premises during normal business hours for the purpose of performing its duties.

(a) In the event that such premises, or part thereof, are not open to the public, the representative of the department shall first present his or her credentials before seeking entry thereto.

(b) Any person refusing authorized entry is in violation of this chapter and shall be guilty of a misdemeanor of the second degree, punishable as provided in s. [775.083](#). Such fine shall not be construed to be an elected alternative negating the authority to enter the establishment.

(c) In the event that such entry is denied, the representative of the department may apply for a search warrant from any person authorized to issue the same.

(3) On probable cause of violation of this chapter, empowered to stop any commercial vehicle, and the representative of the department may, after presentment of his or her credentials, inspect the contents, require that the person in charge of that vehicle produce any documents in that person's possession concerning the contents, and require him or her to proceed with the vehicle to some specified place for inspection. Any person refusing such inspection or failing to comply with any proper instructions is in violation of this chapter and shall be guilty of a misdemeanor of the second degree, punishable as provided in s. [775.083](#). Such fine shall not be construed to be an elected alternative negating the authority to stop the vehicle, inspect the contents, or order that it be taken to a specified place.

(4) Empowered to issue stop-use, hold, and removal orders with respect to any weights and measures commercially used, and stop-sale, hold, and removal orders with respect to any packaged commodities or bulk commodities kept or offered or exposed for sale.

History.--ss. 1, 1A, ch. 72-101; s. 729, ch. 97-103.

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The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

[View Entire](#)
[Chapter](#)

531.421 Powers and duties of local officials.--Any weights and measures official appointed for a county or city may exercise, in cooperation with the state, the duties enumerated in s. 531.41(9)-(13) and the powers enumerated in s. 531.42. These powers and duties shall extend to their respective jurisdictions, except that the jurisdiction of a county official shall not extend to any city for which a weights and measures official has been appointed.

History.--s. 1, ch. 72-101.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.43 Misrepresentation of quantity.--No person shall sell or offer or expose for sale less than the quantity he or she represents, nor take any more than the quantity he or she represents, when, as buyer, the person furnishes the weight or measure by means of which the quantity is determined.

History.--s. 1, ch. 72-101; s. 730, ch. 97-103.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

[View Entire
Chapter](#)

531.44 Misrepresentation of pricing; verification procedures.--

(1) No person shall misrepresent the price of any commodity or service sold or offered, exposed, or advertised for sale by weight, measure, or count, nor represent the price in any manner calculated or tending to mislead or in any way deceive a person. Whenever an advertised, posted, or labeled price per unit of weight, measure, or count includes a fraction of a cent, all elements of a fraction shall be prominently displayed, and the numeral or numerals expressing the fraction shall be immediately adjacent to, of the same general design and style as, and at least one-half the height and width of, the numerals representing the whole cent.

(2) The department may adopt, by rule, sampling procedures for determining acceptable pricing practices. Sampling procedures for determining acceptable pricing practices may include, but are not limited to, those procedures adopted by the National Conference on Weights and Measures.

History.--s. 1, ch. 72-101; s. 27, ch. 97-220.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.45 Method of sale.--Except as otherwise provided by rule of the department, commodities in liquid form shall be sold by liquid measure or by weight, and commodities not in liquid form shall be sold only by weight, by area or volume measure, or by count, so long as the method of sale provides accurate quantity information.

History.---s. 1, ch. 72-101.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.46 Bulk sale.--Bulk sales in excess of \$20 shall be accompanied by a delivery ticket containing the following information:

- (1) The name and address of the vendor and purchaser;
- (2) The date delivered;
- (3) The net quantity delivered and the net quantity upon which the price is based, if this differs from the delivered quantity;
- (4) The identity of commodity in the most descriptive terms commercially practicable including any quality representation made in connection with the sale; and
- (5) The count of individually wrapped packages, if there are more than one of such packages.

History.--s. 1, ch. 72-101.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.47 Information required on packages.--Except as otherwise provided in this chapter or by rules adopted pursuant thereto, any package kept for the purpose of sale or offered or exposed for sale shall bear on the outside of the package a definite, plain, and conspicuous declaration of:

- (1) The identity of the commodity in the package, unless the same can easily be identified through the wrapper or container.
- (2) The net quantity of contents in terms of weight, measure, or count.
- (3) The name and place of business of the manufacturer, packer, or distributor, in the case of any package kept or offered or exposed for sale or sold in any place other than on the premises where packed.

History.--s. 1, ch. 72-101; s. 12, ch. 2005-210.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.48 **Declarations of unit price on random packages.**--In addition to the declarations required by s. 531.47, any package being one of a lot containing random weights of the same commodity and bearing the total selling price of the package shall bear on the outside of the package a plain and conspicuous declaration of the price per single unit of weight.

History.---s. 1, ch. 72-101.

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Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.49 Advertising packages for sale.--Whenever a packaged commodity is advertised in any manner with the retail price stated, there shall be closely and conspicuously associated with the retail price a declaration of quantity as is required by law or rule to appear on the package.

History.--s. 1, ch. 72-101; s. 13, ch. 2005-210.

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Select Year: 2009

Go

The 2009 Florida Statutes

[Title XXXIII](#)
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

[Chapter 531](#)
WEIGHTS, MEASURES,
AND STANDARDS

[View Entire
Chapter](#)

531.50 Administrative fine, penalties, and offenses.--

(1) The department may enter an order imposing one or more of the following penalties against any person who violates any provision of this chapter or rule adopted under this chapter or impedes, obstructs, or hinders the department in the performance of its duties in connection with the provisions of this chapter:

(a) Issuance of a warning letter or notice.

(b) Imposition of an administrative fine of:

1. Up to \$1,000 for a first violation;
2. Up to \$2,500 for a second violation within 2 years after the first violation; or
3. Up to \$5,000 for a third violation within 2 years after the first violation.

When imposing any fine under this section, the department shall consider the degree and extent of potential harm caused by the violation, the amount of money by which the violator benefited from noncompliance, whether the violation was committed willfully, and the compliance record of the violator. All fines, monetary penalties, and costs received by the department shall be deposited in the General Inspection Trust Fund for the purpose of administering the provisions of this chapter.

(2) Any person who willfully and knowingly violates any provision of this chapter or rule adopted by the department pursuant to this chapter commits a misdemeanor of the second degree, punishable as provided in s. [775.082](#) or s. [775.083](#). Upon a subsequent conviction, a person commits a misdemeanor of the first degree, punishable as provided in s. [775.082](#) or s. [775.083](#).

(3) No person shall:

(a) Use, or have in possession for use, in commerce any weight or measure not approved or corrected as provided in s. [531.41\(12\)](#).

(b) Use or dispose of any rejected or condemned weight or measure without specific authorization from the rejecting authority.

(c) Remove any mark of rejection from a rejected weight or measure without specific authorization from the rejecting authority.

History.--ss. 1, 1A, ch. 72-101; s. 731, ch. 97-103; s. 28, ch. 97-220.

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Select Year: 2009



The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.51 Injunction.--The department is authorized, without bond, to apply to any court of competent jurisdiction for a temporary or permanent injunction restraining any person from violating any provision of this chapter.

History.--s. 1, ch. 72-101.

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Select Year: 2009

Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.52 Presumptive evidence.--Whenever there shall exist a weight or measure or weighing or measuring device in or about any place in which or from which buying or selling is commonly carried on, there shall be a rebuttable presumption that such weight or measure or weighing or measuring device is regularly used for the business purposes of that place.

History.--s. 1, ch. 72-101.

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Select Year: 2009

Go

The 2009 Florida Statutes

Title XXXIII
REGULATION OF TRADE, COMMERCE,
INVESTMENTS, AND SOLICITATIONS

Chapter 531
WEIGHTS, MEASURES,
AND STANDARDS

View Entire
Chapter

531.53 Regulations to be unaffected by repeal of prior enabling statute.--The enactment of this chapter or any of its provisions shall not affect any rule adopted pursuant to the authority of any earlier enabling statute unless inconsistent with this chapter or modified or revoked by rule of the department.

History.--s. 1, ch. 72-101.

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SANFORD SCALE COMPANY, INC.

P.O. Box 1388 • Sanford, Florida 32772-1388

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December 17, 2009

SUBJECT: Proposal for Service Agreement

Attached you will find a Service Agreement to service four times per year on approximate ninety day intervals two scales at \$415.00 plus Florida State Sales Tax each inspection.

REGULAR SERVICE INSPECTION includes the following:

1. Inspect and test each scale for accuracy.
2. Make manufacturer's recommended field adjustments.
3. Check all moving parts that affect accuracy.
4. Furnish sufficient certified test weights to conduct a proper test, including transportation of weights.
5. Furnish the customer with a written Certificate of Inspection, *upon request*.
6. Service by factory trained technicians.
7. All truck and travel charges.
8. Maintenance will be performed during Sanford Scale Co., Inc. normal working hours - request quote for all other times.

Special service calls will be based on time and mileage. The rates are \$75.00/hr/man for normal working hours -usually requiring two men. Mileage charges are \$2.00/mile to and from Sanford.

Following you will find our Service Agreement. Please sign it if the above meets with your approval and fax it back to us at 407-322-3018. If you would like to request specific dates for your service inspections or have any questions regarding the above information, please feel free to call.

Sincerely yours,

Ashley Stewart
Secretary/TreasurerSALES AND SERVICE SINCE 1948
ALL SCALES AND CAPACITIES